

## Solution Overview

Simpana 9 provides IT departments with the tools needed to modernize their data management strategy to contain costs and improve efficiencies. By leveraging a single unified code base and platform, Simpana software simplifies and IT organizations ability to manage data across its life-cycle with integrated modules for Backup & Recovery, Archive, Replication, Resource Management, and Search. Simpana 9 will help your IT organization reduce the costs and complexities associated with traditional data management, automate manual functions, and enable your IT team to react faster.

## Benefits

Some of the many reasons you should partner with Mainland:

- Our implementation team will provide a clear, low-impact plan to upgrade your existing backup product to the latest version
- We have several specialized resources to help us foresee any issues that a typical upgrade project may be impacted by, and will address them prior to installation
- We work closely with our vendor partners to provide customer-focused solutions that are tailored to your business needs
- Team members hold current certifications with all of the products we support
- Our consultants have over 50 years of combined experience in the backup and recovery field
- We recruit the best. Our consultants come from diverse background in the IT industry, which allows for a deeper understanding of the challenges faced by organization today

## Deliverables

- A report that show what challenges may come with doing an Upgrade by evaluating the compatibility of the backup infrastructure, client backed up, databases backed up, and storage that is written to. This report does not guarantee a successful upgrade but will ensure that most areas where issues can occur have covered off and addressed
- Project Coordination - Provide Single Point-of-Contact for scheduling of Mainland resources and risk mitigation review to ensure quality delivery in a timely manner
- Implementation - Implement all required component, applying expertise at each stage
- Deployment Validation - Verify selected components to confirm intended functionality
- Optional
  - Documentation - Detailed Run Book for your backup environment outlining licenses, clients, schedules, and policies. This will take place off site
  - Knowledge Transfer - Provide your team with the ability to administer the new environment

## Why Mainland

Mainland provides solutions that protect, optimize and manage corporate IT infrastructure. As the rate of change and growth in the corporate digital world accelerates, there comes a point where you need to think and act differently. We do.



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